

Outdoor Clothing & Equipment Retailer For Sale

Undisclosed, Somerset, United Kingdom

< £200k



The business has successfully traded for at least 10 years as a retailer of outdoor clothing, footwear and associated equipment and accessories. During that period it has developed good quality relationships with many of the top producers in the industry such that they now have exclusive arrangements which preclude local competition.

This is a business where clients are not afraid of paying sensible prices for products that given them protection from the elements, especially where the retailer takes care is taken to ensure that the product supplied matches the application and environment and fits perfectly, particularly true with walking boots. The range of products on offer is too large to list here; interested parties will be directed to the company's web site.

E Commerce sales account for around 25% of overall sales.

LOCATION

high street location in attractive tourist location.

EXPANSION POTENTIAL

More exposure of the web site will enhance sales.

COMPETITION / MARKET

Nothing local although there are on line competitors.

SUPPORT & TRAINING

handover

THE BUSINESS PARTNERSHIP

Avon, Somerset, South Gloucs,
Wiltshire

Partnership House
Somerset
TA1 4RE
01823 275 777
01823 261060

Email: alistair.glaze@business-partnership.com

FINANCIAL DETAILS

Asking Price

< £200k

Sales Revenue

£225,000

Net Profit

£40,000

Furniture / Fixtures Value

Undisclosed

Inventory / Stock Value

Undisclosed

GENERAL DETAILS

Years Established

10

Employees

4

Trading Hours

6 day trading

Property

Leasehold

Terms of Lease

until 2013 but renewable @ £12000 pa.



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